



# End User Compute Stabilization & Strategic Assessment

## A Data-Driven Path to Budget Predictability and Hardware Longevity

**The Situation:** Ongoing market volatility and global supply chain shifts have led to unprecedented hardware price increases (up to 300%). For many organizations, the traditional "refresh every 3 years" cycle is no longer economically viable.

**The Solution:** Consider a Strategic EUC Diagnostic Instead of a broad-stroke hardware replacement, we use deep-data analytics to determine exactly what you need to keep your workforce productive, while deferring massive CapEx until market pricing stabilizes.

## The 3-Phase Transformation Roadmap

### Phase 1

#### *The Strategic Diagnostic*

We perform a comprehensive audit of your current hardware and application environment.

- **Asset Triage:** We identify which devices require full replacement and which can be salvaged.
- **Performance Benchmarking:** We measure real-world application performance to see if hardware is the bottleneck or if the issue lies in the software layer.
- **The Deliverable:** A "Keep vs. Replace vs Migrate" master list backed by actual hardware component health data.

### Phase 2

#### *Targeted Life-Extension & Smart Hand*

For assets identified as "salvageable," we perform surgical upgrades to extend their life by 12–24 months.

- **Component Swaps:** Strategic replacement of high-failure parts (batteries, ports, memory).
- **Smart Hands:** Our technicians come on-site to perform the labor, meaning no burden on your internal IT team. Scope Required
- **The Result:** A "like-new" user experience for a fraction of the cost of a new machine.

### Phase 3

#### *The Cloud Desktop Bridge*

For your most demanding applications, we can transition the "heavy lifting" to a Cloud Desktop environment (DaaS).

- **Application Virtualization:** Your legacy hardware becomes a secure "portal" to high-performance cloud resources.
- **Hardware Agnosticism:** Your users get peak performance on older devices because the processing happens in the cloud.
- **The Result:** Complete decoupling of your productivity from hardware price cycles.

# What You Get (The Deliverables)

Deliverable	Description
Executive Readiness Report	A financial and technical roadmap showing exactly where you can save CapEx. Includes App to Cloud Blueprint & ROM.
Inventory Health Map	A granular view of every device in your fleet and its "True Remaining Life."

## Investment

Number of Devices (up to)	Investment
1,000	\$10,400
3,000	\$27,300
5,000	\$39,000
7,000	\$45,500
10,000	\$52,000

## Frequently Asked Questions

**Q: Why pay for an assessment when we already know our hardware is old?**

**A:** Because "old" doesn't always mean "unusable." We typically find that a significant percentage of a fleet can be stabilized with minor remediation, saving millions in immediate CapEx.

**Q: We don't have Cloud Desktops today, what does that mean for us?**

**A:** You don't need an existing footprint. We specialize in building these environments from scratch. Depending on your needs, we leverage W365/Azure Virtual Desktop (AVD), VMware/Omnissa Horizon, for custom cloud desktops.

**Q: Are the repairs and the cloud migration included in the investment?**

**A:** No. The initial investment covers the Assessment and Intelligence Phase. The Turnkey Remediation (Smart Hands/Parts) and the migration to a cloud desktop platform are separate, paid execution services. This allows you to choose the exact level of support you need based on the assessment data.

**Q: How long does the initial assessment take?**

**A:** The initial assessment typically takes up to 4 weeks. Once the data is in, we can move immediately into the Remediation or Cloud Design phases.

**Q: What happens if the assessment finds that the issue is with the applications and not the hardware?**

**A:** If the data shows that application performance is the root cause of your latency or productivity issues, we provide specialized services to remediate application challenges within your environment. This is a separate, dedicated service designed to optimize software delivery and ensure compatibility across your existing and future infrastructure.

THE SERVICE LAYER FOR DIGITAL WORKSPACES

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